



Falcongaze SecureTower:

Workflows control and protection against insider threats





About Falcongaze

Falcongaze is a vendor of unconventional DLP-system SecureTower – comprehensive information security and user activity monitoring platform.

- Firm foothold on domestic and traditional information security markets within TOP 3 information security solutions in Russia
- Founded in 2007 and gradually growing ever since
- Widest distribution of customers from various industries and over 500 exclusive projects for most trusted companies and institutions in Russia and neighboring countries
- Dynamically expanding business to new regions with current presence in Eastern Europe, Asia and Africa
- Customer-centric operation model with "always-in-touch" attitude



What is SecureTower and why is it so special?

SecureTower is a multifunctional software solution for protection of a company against leaks of confidential data caused by carelessness or intentional acts of employees.

SecureTower is unconventional DLP system, which means comprehensive control of all data transmission channels + user activity monitoring + archive of all business communications.

Features:

- Ultimate control over communication channels
 Detection, investigation and prevention of incidents
- Deep insight into user activity at an endpoint and in the network

 All intercepted data are presented in an interactive and demonstrative form
- Immediate access to any intercepted data

 Advanced search tool with diverse attributes and custom configuration options
- Proactive search of irregularities and suspicious activity

Retrospective analysis, graphical representation of workflow activities, analysis of user communications with colleagues and external contacts



Insider threats: is it worth worrying about?

Most information security experts agree: insider attacks always come unexpected and cause most painful impact on any company simply because insiders know exactly what they want and where it is.

Conventional information security and data leak prevention practices have already failed these companies:



All of them were compromised by employees or contractors in 2014, bearing multi-million dollar losses and inestimable reputation damage.

With new and effective technologies for protection from intrusions and external attacks, insider threats are gaining more prominence than ever before.

No one wants to become a part of statistics.



How SecureTower manages insider threats



Control of information flows and data leak prevention



Control of performance and effectiveness of business processes



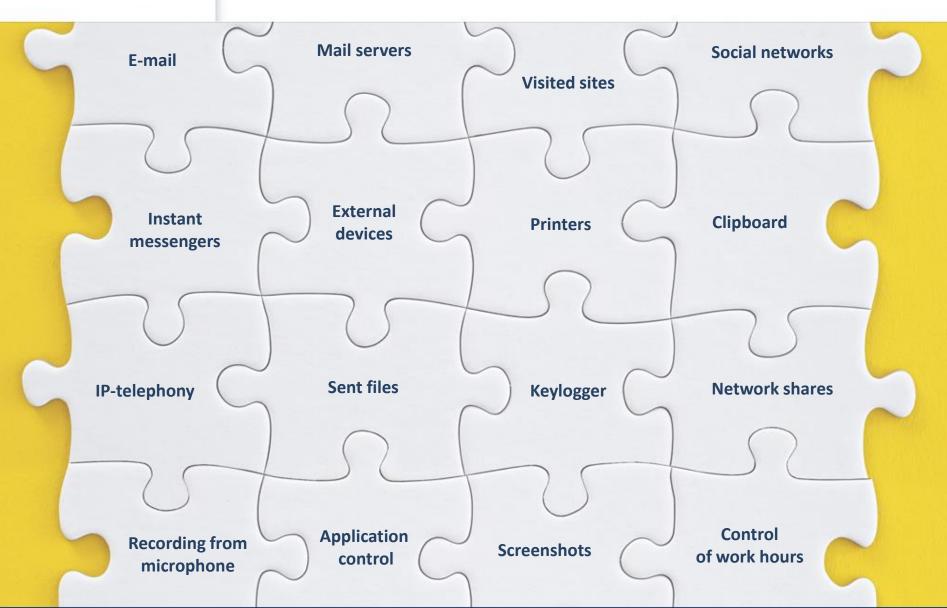
Monitoring loyalty of employees



Archiving all business communications



Controlled data transfer channels





Methods of data interception



Endpoint agents

- Mail (SMTP(S); POP3(S); MAPI (non-encrypted);
- WEB control: HTTP(S)
- Messenger control (including encrypted)
- External devices and peripherals
- FTP(S)
- Comprehensive user activity control



SPAN-port

- MAIL control: SMTP, POP3, IMAP, MAPI
- WEB control: HTTP
- Messengers control (non-encrypted)
- FTP



Mail processing server

 MS Exchange (EWS) and other systems which use POP3 and SMTP protocols (Lotus Domino, Kerio Connect, Postfix, Sendmail and others).



ICAP-server

WEB control: HTTP(S)



Comprehensive control from single console



Office personnel



Road warriors



External contacts



Cloud storages



Network shares & peripherals



System requirements and other numbers

System requirements

- **CPU:** 2,4 GHz
- Network adapter: 1 GBit
- RAM: 8 GB and above
- HDD: 300 MB for program files and about 3% of intercepted traffic for search index files
- Microsoft .Net Framework 4.0
- OS for server components: Microsoft Windows Server 2003/2008 x64
- OS for client components: Microsoft
 Windows XP/Vista/7/8/Server 2003/Server
 2008/Server
 2012 (х86 или х64)
- Supported DBMS: PostgreSQL, Microsoft SQL Server, Oracle, MySQL, SQLite

Collected data

 1200 MB per user per month (full functionality)

Agent-Server

Connection once a minute.
 Immediate data transfer on interception of 8Mb and more

Bandwidth impact

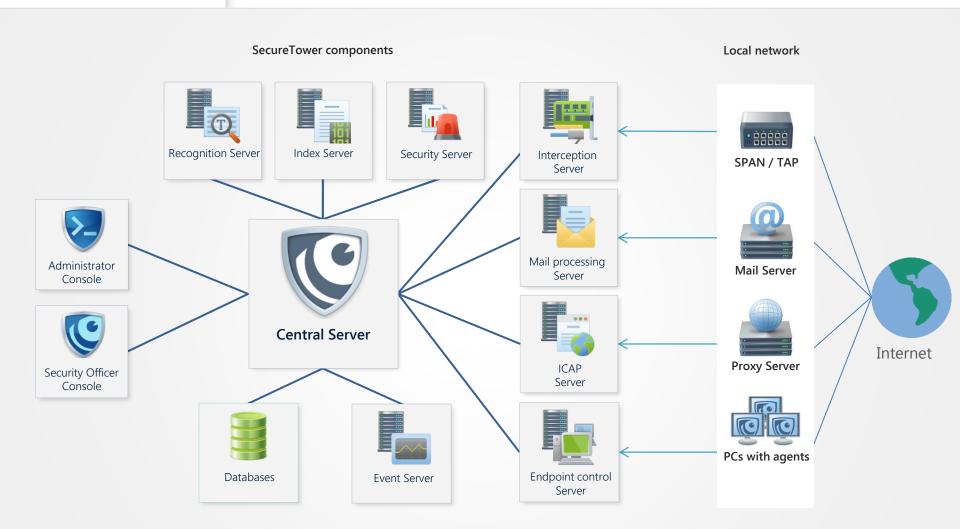
 Configurable data transfer speed for low performance networks

Scalability

Unlimited (SecureTower is 100% software with modular structure)



How it works





Effective tool for





Target markets





The scope of application

Got sensitive data, classified information, PII/PFI or commercial secrets?

Most of our customers come from the following industries:

- Financial sector (banks and insurance companies)
- Energy sector
- Broadcasting and telecom
- Public sector
- Carriers, transport and logistics
- Industrial enterprises
- Retail sector and trade companies
- R&D and innovations
- Healthcare



- (1) Multifunctional
- 2 User-friendly
- 3 Easy deployment and configuration
- Control of information flows and data leak prevention
- **5** Lowest TCO and fastest ROI



- **Economic security and control of corporate resources**
- 7 Smart user monitoring tool
- 8 Vivid and interactive reporting
- Control of all major data transfer protocols
- (10) Archiving all business communications



SecureTower modules and server components

Modules



M1. Corporate mail



M2. External mail and web resources



M3. Messengers



M4. External devices



M5. FTP(S)



M6. User activity monitoring



M7. Image recognition

Server components



S1. Data processing server



S2. Endpoint agent control server



S3. Interception server



S4. ICAP server



S5. Mail processing server



S6. Image recognition server



SecureTower modules and server components

Interception with Endpoint agents



























Interception with SPAN-port



























Interception with ICAP-server



























Interception with Mail processing server





























Licensing policy and TCO

Licensing is based on the number of users/machines (N) and number of server modules:



Endpoint agent interception = N of users + Endpoint agent control server + Data processing server;



SPAN-port interception = N of users + Data interception server + Data processing server;



Combined interception = N of users (agent scheme) + Endpoint agent control server + Data interception server + Data processing server;



Mail processing server interception = number of mailboxes + Data processing server + Mail processing server



ICAP server interception = N of users + Data interception server + ICAP server





SecureTower licensing models

Perpetual

YOU BUY – YOU OWN policy:

- Reasonable and highly competitive cost of the Product;
- Once purchased SecureTower will be fully operational for unlimited time;
- We charge only maintenance, updates and technical support at only 25% of the cost annually (first year is free);
- Maintenance, updates and technical support payments are NOT mandatory;
- Welcoming "come-back policy" for renewal of maintenance, updates and technical support contract.

Subscription

RENT-A-SOFT policy:

- Most affordable prices;
- Clear and Convenient annual payments;
- Use SecureTower only when you need, save money when you don't and welcome back again soon!
- Get all benefits of full functionality for less.





Thank you

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